



CONNECTING RESOURCES, CREATING VALUE

Business development, production
and agrifood investments

ARGENTINA · LATIN AMERICA



A platform for turning opportunities into businesses

We integrate strategic vision, market access, and local execution capabilities.

Andes Agro develops and executes opportunities across the agrifood value chain.

We connect production capacity, customers, technology, and capital to build sustainable, long-term projects.

WE ARE MORE THAN ADVISORS

We participate in structuring and execution.

From analysis to operations.

Opportunity emerges where gaps exist today

Andes Agro connects resources that are often disconnected.

01 **ASSETS** Farmland and infrastructure with untapped potential.

02 **PRODUCTION** Producers in need of contracts, scale, or management.

03 **MARKETS** Customers seeking reliable, competitive supply.

04 **CAPITAL** Investors seeking well-executed productive projects.

An integrated model with four complementary capabilities

Each project combines the components it requires.

1

PRODUCTION

Development and management of agricultural projects.

2

BUSINESS DEVELOPMENT

Access to customers, markets, and contracts.

3

INVESTMENTS

Evaluation, structuring, and asset management.

4

REPRESENTATION

Regional development for international companies.

Turning an opportunity into an executable operation

A disciplined process that aligns feasibility, partners, and results.



Focus on activities where experience and execution create an advantage

A flexible platform with defined agrifood priorities.

01

Agricultural production

02

Potatoes and industrial crops

03

Frozen foods and processed products

04

Market development

05

Agribusiness investments

06

Project operations management

Value emerges from connecting an ecosystem, not isolated pieces

Andes Agro acts as orchestrator and execution partner.



Local foundation. Regional experience. Global reach.

A network built over more than two decades in food and agribusiness.

ARGENTINA

**Operating base and local
production knowledge.**

LATIN AMERICA

**Commercial experience and
relationships in priority markets.**

GLOBAL

**Connections with companies,
suppliers, and international
opportunities.**

Reach built on long-term relationships.

Capabilities applied to concrete opportunities

Specific cases may be incorporated depending on the audience and level of confidentiality.

Contract farming

Design and management of programs focused on industrial demand.

Operations

Integrated administration, planning, and project control.

Agricultural assets

Evaluation, acquisition, and transformation of productive assets.

Markets and brands

Business development, private label, and new geographies.

Leadership with regional experience and an owner's mindset

International executive experience applied to concrete projects.

**FEDERICO
PERALTA
RAMOS**

Founder & Managing Director

Argentina · Latin America

- More than 20 years in agribusiness and food.
- Leadership of businesses and teams across Latin America.
- Experience in production, commercialization, and investments.
- International network of customers, producers, and companies.

Building relationships aligned with long-term results

A simple, close, and accountable way of working.

01



BUSINESS PERSPECTIVE

Understand the entire business.

02



LOCAL EXECUTION

Stay close to the operation.

03



ALIGNMENT

Share objectives and incentives.

04



TRANSPARENCY

Make decisions based on clear information.



LET'S DISCUSS THE NEXT OPPORTUNITY.

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